



Column Headings for Spreadsheet Comparing Master Site Planning Proposals

1. Name of Firm
2. General Firm Info
3. Timetable and Process
4. Scope of Core Services Included
5. Ancillary Services Included
6. Ancillary Services Specifically Offered for Additional Fees
7. Services Not Included
8. Deliverables
9. Fee - Amount, How Billed, Key Details
10. Relevant Camp Experience; Snapshots of Some Past Projects (With Estimated Costs)
11. Key Personnel
12. Key References
13. Did firm address everything we requested in RFP?
14. Some Positives
15. Some Negatives
16. Some Outstanding Questions